



GOLDMAN ANTONETTI & CÓRDOVA, P.S.C.  
ATTORNEYS AT LAW

**ALL CLIENTS AND FRIENDS:**

I am writing to invite you to a free 90-minute *webinar* sponsored by the [Employment Law Alliance](#) entitled, “Mergers and Acquisitions in Latin America: What Every Employer Needs to Know.” The attached announcement describes the program more fully, including the specific issues that the speakers will address.

You are welcome to share this invitation with as many of your colleagues as you want. Since registration is per site, only one person needs to register if you will be in the same room listening together. If you will be in different offices or in different locations, each person will need to register. You will listen to the webinar and view the PowerPoint slides via your computer, so please be sure you have that capability (links and instructions for downloading any software will be included in your registration confirmation).

As you may know, by virtue of our membership in the Employment Law Alliance, we have the capability and resources to handle all of your employment and labor law needs in every US state and in more than 125 countries.

One of the benefits we provide to our clients is free access to the ELA’s Global Employer Handbook. This one-of-a-kind online resource provides practical information on hiring and firing, pay and benefits and all other key employment and H.R. law issues throughout the world. If you haven't yet registered to use this service, I encourage you to do so. I know you will find it useful.

To register, please visit: [www.employmentlawalliance.com](http://www.employmentlawalliance.com); on the right side of your computer screen, under “Webinars,” click the link to register.

If you have any questions about the issues that will be presented or the details of registering, please let me know, or you can contact Linda Henderson at the Employment Law Alliance at: [leh@employmentlawalliance.com](mailto:leh@employmentlawalliance.com). I strongly encourage you to take advantage of the opportunity to attend this program.

Sincerely,

Luis F. Antonetti  
Shareholder and Director of the  
Labor and Employment Law Department



## You are invited to a Free 90-Minute Webinar

**Wednesday, September 7, 2011**

### **Mergers and Acquisitions in Latin America: What Every Employer Needs to Know**

#### **Local Starting Times:**

**3:00 - 4:30 p.m. GMT**  
**11:00 a.m. - 12:30 p.m. U.S. EDT**  
**8:00 - 9:30 a.m. U.S. PDT**  
**9:00 - 10:30 a.m. Costa Rica**  
**10:00 - 11:30 a.m. Colombia**  
**10:30 a.m. - 12:00 p.m. Venezuela**  
**11:00 a.m. - 12:30 p.m. Chile**  
**12:00 - 1:30 p.m. Argentina and Brazil**  
**5:00 - 6:30 p.m. Central Europe Time**

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Companies that acquire, merge with, or spin off to another company face myriad issues concerning their employees – especially when the personnel policies and practices of the former employer differ from and perhaps conflict with the new employer. What kind of notice must be given to employees? What happens to individual employment contracts? Collective bargaining agreements? Does it matter if one company is unionized and the other is not? In addition to these issues, speakers from across Latin America will highlight the similarities and differences among their various jurisdictions when mergers and acquisitions take place locally, and offer practical guidance on the following:

- How to identify and address all of the key employment and labor law issues before the transaction takes place
- What unilateral changes the new employer can make to wages, benefits, and other terms and conditions of employment
- What legal rights and guarantees can't be waived when an acquisition occurs
- What liabilities remain with the former employer
- How to work effectively with a labor union during one of these transactions

## Who Should Attend?

The webinar is an invitation-only event exclusively for clients of ELA member law firms. The information presented will be of particular interest to:

- In-house Counsel
- Human Resources Professionals
- Corporate Executives and Business Owners

## CLE/HRCI Credit

The Employment Law Alliance is not able to offer CLE/HRCI credits; however, for U.S. states that will accept it, a Certificate of Attendance will be posted with the other webinar materials immediately following the webinar for you to download as needed.

## Speakers for “Mergers and Acquisitions in Latin America: What Every Employer Needs to Know”

- Andres A. “Andy” Fernandez, Co-Moderator; Shareholder, Gunster, Yoakley & Stewart P.A., Miami, Florida
- Joseph G. Santoro, Co-Moderator; Shareholder, Gunster, Yoakley & Stewart P.A., West Palm Beach, Florida
- Anna Karina Jiménez, Senior Associate, Arias & Muñoz, Santa Ana, Costa Rica
- Vilma Toshie Kutomi, Partner, Demarest e Almeida Advogados, Sao Paulo, Brazil
- Cynthia Muller, Associate, Arias & Muñoz, Guatemala, Guatemala
- Luis Esteban Palacios, Partner, Palacios, Ortega & Asociados, Caracas, Venezuela
- Carolina Zuniga Silva, Senior Associate, Estudio Juridico Otero, Santiago, Chile
- Carlos Silva, Associate, Cavelier Abogados, Bogota, Colombia
- Enrique M. Stile, Partner, Marval, O’Farrell & Mairal, Buenos Aires, Argentina

## Register

To register for this webinar, go to: [www.employmentlawalliance.com](http://www.employmentlawalliance.com) and click the “register now” link in the webinar box on the right side of your screen. Please make note of the starting time in your local time zone.

## About the Employment Law Alliance

The [Employment Law Alliance](http://www.employmentlawalliance.com) is the most comprehensive network of labor and employment attorneys in the world. Our members provide employment, labor, and immigration expertise in all 50 U.S. states and in more than 300 cities in over 111 countries around the globe. They work closely together to ensure that their clients’ legal matters are handled seamlessly wherever they do business. We provide a smarter, more efficient and effective alternative to using a single multi-state or multi-national law firm. For more information about the ELA, please visit: [www.employmentlawalliance.com](http://www.employmentlawalliance.com).

## Questions?

For additional information or questions about this webinar, please contact Linda Henderson at the Employment Law Alliance ([leh@employmentlawalliance.com](mailto:leh@employmentlawalliance.com)).